



WILSON SONSINI

ENTREPRENEUR  
& INVESTOR  
LIFE SCIENCES  
SUMMIT 2022

MARCH 9-10, 2022

# EVENT PROGRAM

CLEONE PETERSON ECCLES ALUMNI HOUSE, UNIVERSITY OF UTAH

PRESENTED BY



**BIOUTAH**

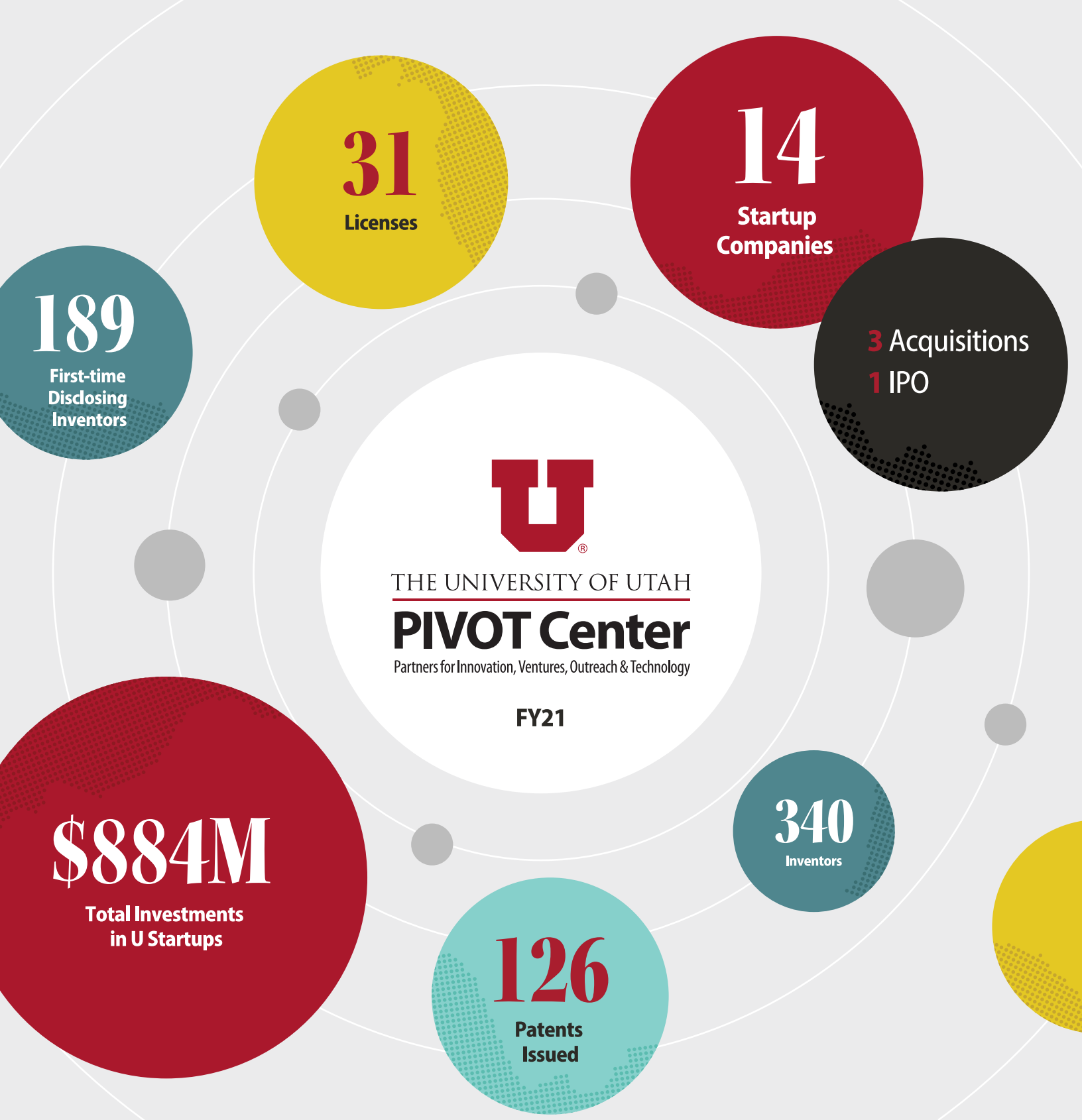


**biohive**



**PIVOT Center**  
Partners for Innovation, Ventures, Outreach & Technology  
THE UNIVERSITY OF UTAH





THE UNIVERSITY OF UTAH

## PIVOT Center

Partners for Innovation, Ventures, Outreach & Technology

FY21

**Groundbreaking discoveries. Innovative inventions. One central resource.**

The PIVOT Center at the University of Utah links you to market-ready inventions. PIVOT drives innovation management, licensing, startup formation & support, equity management, and economic opportunities. Explore what we can do for you.

**See available technologies at [PivotCenter.utah.edu](https://PivotCenter.utah.edu)**



# WELCOME



## WELCOME TO THE 2022 ENTREPRENEUR & INVESTOR LIFE SCIENCES SUMMIT

On behalf of BioUtah, BioHive and the University of Utah's Partners for Innovation, Venture, Outreach and Technology (PIVOT) Center, we welcome you to the 7th annual Entrepreneur & Investor Life Sciences Summit (Summit). We're especially excited to be gathering in person this year!

Our content-rich program features an impressive line-up of speakers and panelists who will share their experiences, expertise and insights about trends in life sciences investment and successful strategies for startups.

Catching up with colleagues and making new connections has always been an important part of the Summit, so we've dedicated the day's luncheon entirely to networking. Please engage and make valuable contacts with mentors, fellow entrepreneurs and investors.

Our pitch competition, a fan favorite, is back, although in a more limited presentation to allow time for a showcase of companies that have advanced to the "next level" through funding and research or commercialization. But it doesn't stop there. To further showcase Utah's BioHive, companies will be able to tell their story through our virtual Whova app. This virtual app will also allow attendees to get information on presenters, exhibitors and enhance networking opportunities. Check it out.

We are grateful for the generous support of our sponsors and exhibitors who make the Summit possible, particularly Wilson Sonsini, our title sponsor. We also thank the many investors who have taken the time to be here today and learn more about the state's burgeoning innovation hub. We value your participation as we continue to brand, build and unite Utah's life sciences community - one of the fastest growing in the nation. Together, we are paving the way for an even brighter future. **Enjoy the day!**

Kelvyn Cullimore, Jr.  
President & CEO, BioUtah

Katelin Roberts  
Executive Director, BioHive

Keith Marmer, DPT, MBA  
Chief Innovation and Economic Engagement Officer, University of Utah





## BOARD OF DIRECTORS

**CHAIR**  
**BRADFORD BROWN**  
ATL TECHNOLOGY

**VICE CHAIR**  
**ANDREA KENDELL**  
BIOFIRE DIAGNOSTICS

**PAST CHAIR**  
**RANDY RASMUSSEN**  
R!P BIOSCIENCES

**ROB ETHERINGTON**  
CLENE, INC.

**JAY MUSE**  
MED VENTURE HOLDINGS

**MICHAEL OLSON**  
ZIONS BANK

**MARK PAUL**  
STRYKER

**NATHAN ARNIM**  
EDWARDS LIFESCIENCES

**MYLES GREENBERG**  
ALUCENT BIOMEDICAL, INC.

**KATE BENEDICT**  
BD

**BRIAN SHIOZAWA**  
UNIVERSITY OF UTAH HEALTH

**CHRISTOPHER GIBSON**  
RECURSION PHARMACEUTICALS

**RICHARD HAGUE**  
POLARITYTE

**ERIN BARRY**  
MERIT MEDICAL SYSTEMS, INC.

**HOWARD MCLEOD**  
INTERMOUNTAIN PRECISION  
GENOMICS

**BOARD ADVISOR**  
**JEFFREY KIMBELL**  
JEFFREY J. KIMBELL & ASSOCIATES

**PRES & CEO**  
**KELVYN H. CULLIMORE JR.**  
BIOUTAH

**TREASURER**  
**JB HENRIKSEN**  
AMPLEO

**LEGAL COUNSEL**  
**JACEY SKINNER JD**  
BALLARD SPAHR



REPRESENTING UTAH'S LIFE SCIENCES INDUSTRY

## SAVING LIVES POWERING THE ECONOMY

MEDICAL DEVICE

DIAGNOSTICS

**130,000**  
JOBS

**1,000+**  
COMPANIES

BIOTECH

**+46%**  
AVG. WAGES

PHARMACEUTICAL

# \$13B IN GDP

JOIN TODAY AT [BIOUTAH.ORG](http://BIOUTAH.ORG)

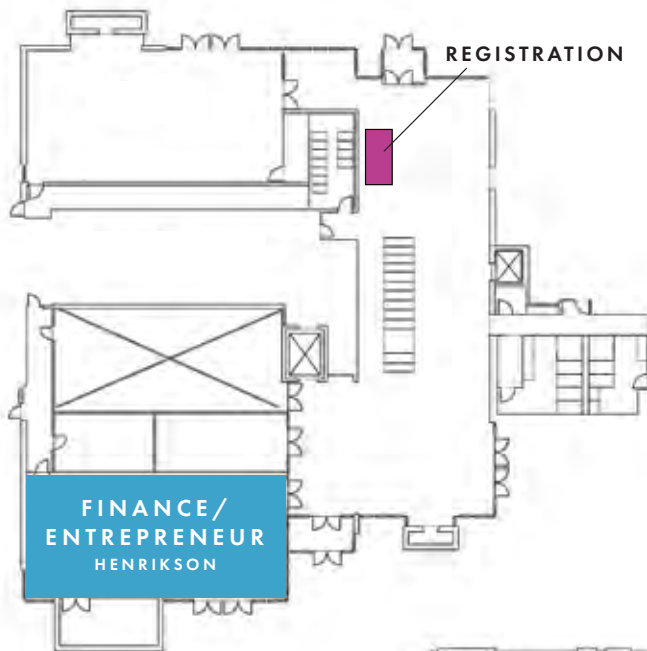
Source: Pace, Levi, Spolsdoff, Joshua. "Economic impacts of Utah's Life Sciences Industry." Kem Gardner Policy Institute, University of Utah, 2018.



# VENUE LAYOUT & WIFI

## CLEONE PETERSON ECCLES ALUMNI HOUSE, UNIVERSITY OF UTAH

### FIRST FLOOR



### SECOND FLOOR



### WI-FI INSTRUCTIONS

1. Choose "UGuest" from the list of available networks
2. Open a browser and go to "onboard.utah.edu"
3. Agree to "Terms & Conditions"
4. Choose "Guests"
5. Follow the on-screen directions, entering an SMS-capable phone number or verification code obtained from a University sponsor

#### Need Help?

If you need help, call the UIT help Desk at 801.581.4000 option 1 or visit [it.utah.edu](http://it.utah.edu).

### SUMMIT COMPANION APP (WHOVA)

The E&I Summit uses the Whova platform to enrich your experience at the Summit while delivering all sessions virtually. Whova will also allow you learn about speakers and sponsors, engage with exhibitors, view poster presentations from participating companies, schedule meet ups with attendees, and more. Whova can be accessed via both an online app and a mobile app.

#### ONLINE APP

The online version of Whova can be accessed at <https://eilifesciencessummit.org> by clicking the "Join" button. Login using the email address with which you registered for the Summit.

#### MOBILE APP

Search "Whova" in the App Store on your iPhone or in Google Play on your Android phone. Open the app and register with the same email you used to register for the Summit. If you need to find your event, search for "entrepreneur and investor." The event invitation code is 2022EISummit.

#### POST-EVENT CONTENT ACCESS

Content can be accessed for up to six months after the Summit using the online app or the mobile app.



# EVENT AGENDA

## SESSIONS:

**MORNING / PITCH / SHOWCASE**  
MAIN HALL

**ENTREPRENEUR / FINANCE**  
HENRIKSON

## MORNING SESSION

MARCH 9, 2022

CLEONE PETERSON ECCLES ALUMNI HOUSE,  
UNIVERSITY OF UTAH

SPONSORED BY

**WILSON SONSINI**

SPONSORED BY

**J.P.Morgan**

**7:30 AM NETWORKING CONTINENTAL BREAKFAST**

**8:30 AM WELCOME AND OPENING REMARKS**

ANN MILLNER, MAJORITY WHIP, UTAH STATE LEGISLATURE  
& CHAIR OF UTAH LIFE SCIENCES INNOVATION CAUCUS;

KEITH MARMER, PIVOT CENTER; KATELIN ROBERTS, BIOHIVE;  
KELVYN CULLIMORE, BIOUTAH

**8:45 AM CEO PANEL: ACHIEVING SUCCESS IN THE LIFE SCIENCES**

**MODERATOR: DENO HIMONAS, WILSON SONSINI**

**PANELISTS:** GREG CRITCHFIELD, CEO, SERA PROGNOSTICS;  
RICH LINDER, CEO, XENTER; RYAN WATTS, CEO, DENALI THERAPEUTICS

**9:30 AM STATE OF VENTURE CAPITAL IN LIFE SCIENCES**

**MODERATOR:** SAUMITRA THAKUR, MEDMOUNTAIN VENTURES

**PANELISTS:** DEVAL LASHKARI, TELEGRAPH HILL; ANDREA JACKSON,  
NORTHPOUND VENTURES; CHAD NORMAN, AVENUE CAPITAL GROUP;  
JENNY BARBA, FEATURES CAPITAL

**10:30 AM MARKET OVERVIEW**

JAKE MANOUKIAN, HEAD OF INVESTMENT STRATEGY, JP MORGAN

SPONSORED BY

**altitude ▶ lab**

SPONSORED BY

**EC ENGAGE**  
CONTRACTING

**11:15 AM TELLING YOUR STORY**

MATT VASSAR, CORE LECTURER, SCHOOL OF ENGINEERING,  
STANFORD UNIVERSITY

**12:00 PM NETWORKING LUNCH**



# AFTERNOON EVENT AGENDA

SESSION LOCATION:

**PITCH / SHOWCASE**  
MAIN HALL

## PITCH TRACK & COMPANY SHOWCASE

MARCH 9, 2022

CLEONE PETERSON ECCLES ALUMNI HOUSE, UNIVERSITY OF UTAH

### MORGAN STANLEY PITCH TRACK

#### 1:00 PM PITCH COMPETITION

CURAVIT CLINICAL RESEARCH — DAVE HANAMAN, CEO  
ELIKSA THERAPEUTICS — ARMEN KARAMANIAN, CEO  
MATIA ROBOTICS — CHRIS TIHANSKY, CEO  
MERIDIAN THERAPEUTICS — PAUL AHLSTROM, FOUNDER  
VISTIM LABS — JAMES HAMET, CEO  
GLYCOMIRA THERAPEUTICS— WILLIAM TEW, PH.D., CEO

#### JUDGES

LISA DUNLEA, PIVOT CENTER (HOST); CHRIS BADGER, NOW CFO;  
CIARA KENNEDY, SORRISO PHARMACEUTICALS; ERIC SMITH, MORGAN  
STANLEY; DENNIS TAKAGUCHI, DENNIS M. TAKASUGI & ASSOCIATES

#### 2:30 PM BREAK

SPONSORED BY

Morgan Stanley

### COMPANY SHOWCASE

#### 2:45 PM COMPANY SHOWCASE

J3 BIOSCIENCES — TYLER MCCABE, CEO  
CO-DIAGNOSTICS — DWIGHT EGAN, CEO  
IONIQ SCIENCES — JARED BAUER, CEO  
KNOWN MEDICINE — ANDREA MAZZOCCHI, CEO  
RECURSION — TINA LARSON, PRESIDENT  
FOLDAX — FRANK MAGUIRE, CEO

#### 4:30 PM RECOGNITION OF PITCH COMPETITION WINNERS



# AFTERNOON EVENT AGENDA

SESSION LOCATION:

FINANCE / ENTREPRENEUR  
HENRIKSON

## FINANCE & ENTREPRENEUR TRACKS

MARCH 9, 2022

CLEONE PETERSON ECCLES ALUMNI HOUSE, UNIVERSITY OF UTAH

### FINANCE TRACK

**1:00 PM FUNDING ALPHABET: WHAT COMES AFTER "B"**  
**MODERATOR:** MARSHALL DAHNEKE, GRIDIRON CAPITAL  
**PANELISTS:** MIKE SMITH, DA DAVIDSON; BEN CAPELL, PETERSON VENTURES; DOUG DIETER, ARES MANAGEMENT

SPONSORED BY



**1:45 PM INVESTING IN DIGITAL HEALTH**  
**MODERATOR:** TAYLOR JONES, PETERSON VENTURES  
**PANELISTS:** RYAN MORLEY, SPRINGTIDE; BEN BAYAT, NEXT GEN VP; GRANT GORDON, ARTEMIS HEALTH (A NOMI HEALTH COMPANY)

**2:30 PM BREAK**

### ENTREPRENEUR TRACK

**2:45 PM GOOD HIRING PRACTICES FOR BUILDING YOUR CORPORATE CULTURE**  
CINDY DUNKLE, DENALI THERAPEUTICS; HEATHER KIRKBY, RECURSION

SPONSORED BY



**3:25 PM BOARD OF DIRECTORS: FACILITATE OR FRUSTRATE**  
**MODERATOR:** CHAD PACKARD, PELION VENTURES  
JULIA GREGORY, ISOMETRY ADVISORS; SHAWN FOJTIK, CONTROL MEDICAL; KEITH LEONARD, UNITY BIOTECHNOLOGY

**4:10 PM SEVEN DEADLY SINS OF CORPORATE GOVERNANCE**  
KATELIN ROBERTS, BIOHIVE; MARC PORTER, WILSON SONSINI



# ONE-ON-ONE SESSIONS

SESSION LOCATION:

**G2G CONSULTING**  
SORENSEN

**UTAH INNOVATION CENTER**  
BEEHIVE

## SCHEDULE AN APPOINTMENT WITH A NON-DILUTIVE FUNDING EXPERT

### ONE-ON-ONE APPOINTMENTS



#### **G2G CONSULTING**

LIZ POWELL, FOUNDER & PRESIDENT

G2G is a premier Washington D.C. based firm that specializes in identifying non-dilutive federal grants for life sciences companies. They have helped clients secure over \$320M in federal funding since 2007. Meet with G2G principal, Liz Powell, and learn about federal grant opportunities that may fit your needs.

### ONE-ON-ONE APPOINTMENTS



#### **UTAH INNOVATION CENTER**

LINDA CABRALES, DIRECTOR

The Utah Innovation Center works with entrepreneurs in their journey to develop and advance innovative technologies and is in awe of the remarkable talent and drive found in Utah. They support businesses in accessing non-dilutive funding through the federal Small Business Innovation Research (SBIR) and Small Business Technology Transfer (STTR) programs.

**SIGN UP FOR AN APPOINTMENT AT THE REGISTRATION DESK**

APPOINTMENTS AVAILABLE ON A FIRST-COME, FIRST-SERVE BASIS



# SKI DAY INFORMATION

## SKI DAY

MARCH 10, 2022

DEER VALLEY RESORT, PARK CITY, UT



**DEER VALLEY  
RESORT**

2250 DEER VALLEY DR.  
PARK CITY, UT 84060

**SPONSORED BY**

**SLW SCHWEGMAN**  
LUNDBERG • WOESSNER

**8:00 AM CONTINENTAL BREAKFAST**  
FLAGSTAFF ROOM, STEIN ERIKSEN LODGE

**9:00 AM SKIING**

**12:00 PM LUNCHEON**  
STEIN ERIKSEN LODGE  
FLAGSTAFF ROOM  
7700 STEIN WAY  
PARK CITY, UT 84060  
COMPLIMENTARY VALET PARKING

### **LIFT TICKETS**

DISCOUNTED LIFT TICKETS ARE AVAILABLE FOR PURCHASE FOR \$170 (~\$40 OFF). YOUR TICKET INCLUDES LUNCH AND MAY BE PURCHASED AT [EILIFESCIENCESSUMMIT.ORG](http://EILIFESCIENCESSUMMIT.ORG).



# EVENT SPONSORS

PRESENTED BY



**BIOUTAH**



**biohive**



**PIVOT Center**  
Partners for Innovation, Ventures, Outreach & Technology  
THE UNIVERSITY OF UTAH

## TITLE

**WILSON SONSINI**

## VIP DINNER



**PIVOT Center**  
Partners for Innovation, Ventures, Outreach & Technology  
THE UNIVERSITY OF UTAH

## SESSION

**J.P.Morgan**

OPENING

**Morgan Stanley**

PITCH



**SCHWEGMAN**  
LUNDBERG • WOESSNER

SKI DAY



Armstrong  
Teasdale

ENTREPRENEUR



LUNCH



FINANCE

**altitude ▶ lab**

SPEAKER

## SUPPORTING



Governor's Office of  
Economic Opportunity

**MAYER | BROWN**

## CONTRIBUTING

**BERKSHIRE  
HATHAWAY**  
HomeServices



**NOW CFO**

## PIVOT CENTER PLATINUM

**Ballard Spahr**  
LLP



**Maschoff  
Brennan**  
Intellectual Property & Complex Litigation



**Michael  
Best**

**workman  
nydegger**

## PIVOT CENTER GOLD



**DORSEY™**  
always ahead

**McCarter  
English &**

THORPE • NORTH  
• WESTERN •





[www.engagecontracting.com](http://www.engagecontracting.com)



[info@engagecontracting.com](mailto:info@engagecontracting.com)



801 395 4500

**en-gage** /in'gāj/

*adjective*

morally committed to a particular aim or cause

## EXPERTS IN LIFE SCIENCES

Engage Contracting is a commercial construction management firm who specializes in bringing the right construction delivery method to our customers. From Preconstruction Planning, Design-Build, to Construction Management, Engage Contracting is there to ensure the construction process is as seamless as possible. Our goal is to support the Life Science industry by providing specialized construction management services for regulated environments, warehouse and packaging, research and development, healthcare, operating rooms, as well as office and company amenities.

## TURNKEY CONSTRUCTION PARTNER

- **Preconstruction Planning:** At Engage Contracting we are ready to provide answers to questions you may have regarding your project. Whether you are struggling to identify budget needs or need to hire an architect or engineer, let us partner with you and provide a strategic perspective that will get your project started on the right foot.
- **Design-Build:** Engage Contracting is well acquainted with some of the best architects and engineers on the Wasatch Front and Intermountain region. With our strong design-build history and relationships, we will help you select a team that is most qualified for your project needs and has the specific expertise to ensure you get the best design for your project.
- **Construction Management:** Engage Contracting is dedicated to ensuring your project is an absolute success. As a team, it is our goal to ensure that all parties share in that success. We welcome our client's toughest challenges and excel at executing the construction phase with extreme attention to detail. We have spent decades building relationships with local subcontractors who are highly qualified and thrive on ensuring we build the best project with the most value to our client.





# SUMMIT PARTICIPANTS



**PAUL AHLSTROM**

FOUNDER, MERIDIAN THERAPEUTICS

Paul is a seasoned operator, venture investor and author of Nail it Then Scale It. Through his various funds, Paul has invested into more than 150 companies and served on many boards including Ancestry.com, MURAL.CO and Angel Studios. Along with his wife Jenny, Paul co-founded the HealthTree Foundation which sponsors innovative patient support and research programs for terminal diseases including multiple myeloma, AML and ALS. HealthTree.org. Paul and Jenny are featured in many publications and recently the Today Show for their advocacy work.



**CHRIS BADGER**

PARTNER, NOWCFO

Chris Badger joined NOW CFO in 2014 and is a Partner in the Utah office. Chris is a hard driving Senior Accounting professional who brings broad and diverse industry experience to his clients. He has served as CFO for companies in real estate, oil and gas, High Tech software development, manufacturing and financial services. He has extensive experience in external financial reporting, preparing for transactions and support for owners and investors. Chris has an exceptional ability to analyze problems, define business needs and implement cost-saving solutions.

Chris attended the University of Utah in Salt Lake City, Utah, and graduated with a Bachelor of Arts in Accounting and an MBA from Keller Graduate School of Business. Chris is a licensed CPA and sits on the Board of Trustees of the Mountain West Capital Network and is on the Board for VentureCapital.org. Chris is a Utah native and resides in South Jordan Utah with his wife Christine. They have three children, and four grandchildren. Chris is active in volunteer work with the Boy Scouts of America and his church.



**JENNY BARBA**

FOUNDER, FEATURES CAPITAL

Jenny Barba is a venture investor with over twenty years of experience financing the growth of medical device and healthcare technology innovation. Jenny has executed over \$4 billion in capital transactions across thirty lead-managed public and private equity offerings, M&A and alternative investments. Jenny specializes in deal sourcing, portfolio construction, harvesting growth and building management teams in medical technology companies across all stages of development and a broad spectrum of diseases. Jenny has a successful track record fundraising for shareholder value creation, and strategic planning for corporate development, market expansion, commercialization growth and exits. Jenny has a broad network of trusted relationships with senior leaders in venture capital, founders, executives, board members, innovation centers and economic development hubs. Jenny received her BA in Neuroscience from Colorado College and an MBA and MHA from the University of Michigan.





**JARED BAUER**  
CEO, IONIQ SCIENCES

Mr. Bauer has focused his professional endeavors on the medtech industry and is also the CEO of Cibus Biotechnologies Inc. In 2012, Mr. Bauer acquired BurnFree Products, and in just two years with a focus on sustainable revenue generation, led the team to expand BurnFree distribution to 58 countries, managing regulatory processes, re-working quality systems and making BurnFree the second largest burn treatment product line in the world. Mr. Bauer currently serves as a trustee of The Oliver Fund, a non-profit he co-founded, Chairman of the BioUtah SLC Biotech Initiative Advisory Committee, Board member of the BioHive, and recently served as an adjunct professor of entrepreneurship at Ensign College. He holds a BS in Economics from the University of Utah, and an MBA from Boise State University.



**LINDA CABRALES**  
DIRECTOR, UTAH INNOVATION CENTER

Linda Cabrales is the director of the Utah Innovation Center at the Governor's Office of Economic Opportunity. She works with entrepreneurs in their journey to develop and advance innovative technologies and is in awe of the remarkable talent and drive found in Utah. She supports businesses in accessing non-dilutive funding through the federal Small Business Innovation Research (SBIR) and Small Business Technology Transfer (STTR) programs. Linda has worked in communications, management consulting, investment banking, and co-founded a successful small business.



**BEN BAYAT**  
GENERAL PARTNER, NGVP

Ben serves as Managing Partner of NextGen Venture Partners, opening up the firm's west coast office in San Francisco. He leads investing of the Venture Capital fund focusing on early stage technology investments. Prior to joining the firm, Ben was a Partner at Bay Area-based Illuminate Ventures, where he invested in early stage enterprise SaaS companies. He began his career at IBM as a data scientist before moving into executive roles in the engineering and sales groups.

## PROUD TO SPONSOR THE 2022 ENTREPRENEUR & INVESTOR SUMMIT

For more than a century, Armstrong Teasdale has forged long-term relationships with clients large and small around the globe. Our attorneys work together to guide clients through virtually every challenge, from day-to-day operational decisions to some of the most complex legal matters.

See how our experience can  
benefit you at [atllp.com](http://atllp.com).



**Armstrong  
Teasdale**



**BEN CAPELL****MANAGING DIRECTOR, PETERSON VENTURES**

Ben is the Managing Director at Peterson Ventures. He has been with Peterson Ventures since inception, raising over \$90 million in capital, and investing in over 70 deals in his nearly 10 years of experience. Prior to joining Peterson Ventures, Ben was the first employee hired at an enterprise tech startup based in Northern Virginia where he was the product and business manager. Prior to his startup days, he spent several years at Charles River Associates, a leading global economic and business consulting firm headquartered in Boston. Ben received an MBA and a B.S. in Finance from Brigham Young University, where he was a Hawes Scholar.

**GREG CRITCHFIELD****CHAIRMAN, PRESIDENT & CEO, SERA PROGNOSTICS**

Greg Critchfield is Chairman & CEO of Sera Prognostics, Inc., a public proteomics diagnostics company with a vision of improving maternal and fetal health through precision pregnancy care. Prior to Sera, he served as President of Myriad Genetic Laboratories where the company grew revenues 54% compounded annually over a 12-year period. He was Chief Medical and Science Officer at Quest Diagnostics, and has served on the boards of ten diagnostics/biopharma/device companies, and worked as an NIH Study Section member and chair reviewing biomedical computing grants over a 15-year period.

## SCHWEGMAN IS A PROUD SPONSOR OF THE BIOUTAH E&I SUMMIT

Schwegman is a vibrant and innovative law firm dedicated exclusively to the practice of intellectual property law. Our 120+ intellectual property attorneys and agents serve a roster of clients that includes startups, universities, multinational corporations, middle-market businesses, and individuals in matters spanning the entire technical spectrum including those relating to digital healthcare, biotechnology, pharmaceuticals, and medical technology.

**MINNEAPOLIS | SAN JOSE | AUSTIN | UNITED KINGDOM****SCHWEGMAN**  
LUNDBERG • WOESSNER





## **KELVYN CULLIMORE**

**PRESIDENT & CEO, BIOUTAH**

Kelvyn has three decades experience as a medtech CEO, over a decade on the board of the Medical Device Manufacturers Association and over a decade as mayor of a suburb of Salt Lake City. He brings a unique understanding of industry and policy issues to advance association objectives and help member companies. He has been CEO of BioUtah since October 2018.



## **MARSHALL DAHNEKE**

**OPERATING PARTNER, GRIDIRON CAPITAL**

Marshall Dahneke is an Operating Partner with Gridiron Capital LLC based in New Canaan, CT and serves as a Director on Boards with five companies. Previously, Marshall served as President and Chief Executive Officer of Performance Health (Akron, OH) as well as a member of their Board of Directors from June 2008 until April 2018. Prior to joining Performance Health, Mr. Dahneke was Vice President and General Manager of the Infection Prevention Technology business at STERIS Corporation as well as the Vice President, New Venture Development at Hillenbrand industries. His career also includes over a decade at Hill-Rom where he held multiple roles comprised of strategic planning, new product development and global sales and marketing. He started his career as a Consultant with Bain & Company, Inc. in their Boston, MA office. Marshall was raised in upstate New York before receiving his Bachelor of Arts and then Master of Business Administration degrees from Brigham Young University in Provo, UT.



## **DOUGLAS DIETER**

**PARTNER, ARES MANAGEMENT**

Dr. Dieter is a Partner in the Ares Credit Group, where he focuses on U.S. credit. Prior to joining Ares in 2016, Dr. Dieter was a Senior Analyst at Western Asset Management Company, where he focused on healthcare and technology high yield and loan investments. Previously, Dr. Dieter was a Managing Director at Imperial Capital LLC and a Senior Analyst for Gleacher & Company/Broadpoint Capital and The Bank of New York Mellon. In addition, Dr. Dieter previously served as a Research Associate for managed care, hospital and surgical center public equities for FTN Midwest Securities Corporation and provided consulting services to start-up healthcare companies and non-profit healthcare institutions. He holds a B.S. from Villanova University in Chemistry, an M.S. from Georgetown University in Chemistry, and an M.P.H. and Dr.P.H. from Tulane University School of Public Health and Tropical Medicine in Health Systems Management.



## **CINDY DUNKLE**

**CHIEF PEOPLE OFFICER, DENALI THERAPEUTICS**

Cindy Dunkle serves as Chief People Officer at Denali. In this position, she oversees all aspects of Human Resources and Environmental Health and Safety. Cindy has been instrumental in the successful growth of the company, positioning science and leadership as a focus in attracting top talent. She drives HR strategy and value creation, fosters a culture of learning and innovation to enable each individual achieve their unique potential. Cindy has 25 years of experience with an emphasis in compensation, organizational development and talent acquisition.





## LISA DUNLEA

### EXECUTIVE IN RESIDENCE, PIVOT

Lisa has over 25 years of experience in life sciences as a venture capitalist and entrepreneur, focusing on digital health, therapeutics, diagnostics, and devices. In her current role with the University of Utah's PIVOT Center as a part-time senior executive, she helps the organization with presenting and financing promising spinout life science technologies.



## DWIGHT EGAN

### CEO, CO-DIAGNOSTICS, INC.

Dwight H. Egan has been an officer and director of Co-Diagnostics since April 2013. Mr. Egan has been engaged in private investment business from February 1999 to the present. He was a senior executive at Data Broadcasting Corporation, a leading provider of wireless, real-time financial market data, news and sophisticated fixed-income portfolio analytics to 27,000 individual and professional investors from 1995 to 1999. He co-founded and served as CEO and Chairman of the Board of Broadcast International, Inc. from 1984 to 1995, when Data Broadcasting Corporation acquired Broadcast International and later created CBS MarketWatch, a leading financial news site.



## SHAWN FOJTIK

### PRESIDENT, CONTROL MEDICAL

150+ combined issued and pending global patents and co-founder of Transit Scientific, Fluidx Medical, Distal Access, Control Medical, CIRCA Scientific, Polyembo, and others with experience at GE, Boston Scientific, and Black & Decker. His experience includes devices for cardiology, interventional radiology & oncology, electrophysiology, and other procedures. Shawn is an adjunct assistant professor of surgery at the University of Utah with a BS from the University of Illinois and a MA from Harvard University.

**MOST SUCCESSFUL**  
Brokerage Firm in Utah

**OVER \$5 BILLION**  
In Total Annual Sales for 2021

**OVER 500 AGENTS**  
Across 30+ Offices

DESTINATION SERVICES  
BERKSHIRE HATHAWAY  
HomeServices  
Utah Properties

**HELPING BUYERS  
MOVE TO UTAH**

- Destination Service Provider—DSP
- Accompanied Area Tours
- Rental Consultation

We're here to help guide the entire relocation process and look forward to working with you.

**LOCALLY OWNED AND OPERATED SINCE 1976 | BHHSUTAH.COM**  
WASATCH FRONT (801) 990-1481 | WASATCH BACK | SOUTHERN UTAH

©2022 BHH Affiliates, LLC. An independently owned and operated franchisee of BHH Affiliates, LLC. Berkshire Hathaway HomeServices and the Berkshire Hathaway HomeServices symbol are registered service marks of Columbia Insurance Company, a Berkshire Hathaway affiliate. Equal Housing Opportunity.



# Partners in Discovery and Innovation

Wilson Sonsini represents life sciences companies at all stages, from formation to exit, and has one of the largest life sciences practices in the United States. For more than 40 years, our attorneys have worked closely with scientists, entrepreneurs, and investors who have helped develop new and innovative discoveries in nearly every field of medicine and healthcare, from genomics, immuno-oncology, and pharmaceuticals to diagnostics and synthetic biology.

The firm's life sciences practice features a multi-disciplinary team of attorneys, patent agents, and scientific advisors. We represent clients in a wide range of strategic and operational corporate areas and assist them with complex commercial and technology transactions driven by IP and innovation.





## GRANT GORDON

CEO & CO-FOUNDER, ARTEMIS HEALTH

As one of the co-founders of Artemis Health and the company's CEO, Mr. Gordon brings a unique perspective to the world of healthcare and benefits, drawing on his deep experience in design, user research, software engineering, and data analysis. Prior to Artemis he co-founded EnticeLabs, an online advertising optimization company, and RationalIUX, a software user experience design firm. Mr. Gordon holds a Bachelor's Degree in Information Systems from Brigham Young University and served as an advisory board member for the Information Systems Department at Utah Valley University. Mr. Gordon is passionate about empowering employers to fix healthcare through data access and analytics.



## JULIA GREGORY

CHAIRMAN & CEO, ISOMETRY ADVISORS

Julia Paige Gregory is Chairman & Chief Executive Officer at Isometry Advisors, Inc. Ms. Gregory also served as Managing Director at M.M. Dillon & Co. LLC and on the board of 6 other companies including Biohaven Pharmaceuticals, Nurix Therapeutics, Freeline, IMV, Inc, and Iconic Therapeutics. Ms. Gregory previously occupied the position of President, Chief Executive Officer & Director at ContraFect Corp., Chief Financial Officer & Executive Vice President of Lexicon Pharmaceuticals, Inc., Executive Chairman for Cavion, Inc., President, Chief Executive Officer & Director at Five Prime Therapeutics, Inc., Head of Investment Banking at Punk Ziegel & Co. and Investment Banker at Dillon, Read & Co., Inc.



## PROJECT DELIVERY, EVOLVED.

PROTECSINC.COM  
833-PRO-1900

### Leveraged Design/Build

Specializing in: Cleanrooms, Manufacturing; Pharmaceutical, Medical Device, Specialty Chemical, Advanced Materials, Wet/Dry Labs, cGMP Warehouses, Higher Education, Life Sciences Office, Data Centers, Healthcare

SALT LAKE CITY, UT  
801 - 441 - 7744 ext. 414

RALEIGH, NC   PLYMOUTH MEETING, PA   NEWARK, DE   BRIDGEWATER, NJ





## **JAMES HAMET**

**FOUNDER & CEO, VISTIM LABS INC**

James Hamet is Founder & CEO of Vistim Labs, a medical device company started in 2021 to enable measuring the efficacy of emerging treatments and interventions for Alzheimer's Disease using the latest in neurotechnology. He started his career in neurotechnology at the University of Michigan in 2016, where James founded Neurable to help partially & fully paralyzed people control technology using brain activity. Neurable has since raised \$9M and continues to operate out of Boston, Massachusetts. James' background in electrical engineering and signals processing has enabled several of his major scientific contributions including a recent publication in Nature's Scientific Reports where he presents a method for predicting symptoms of drowsiness using electroencephalography (EEG). He is also a patented inventor through his work with brain computer interface technology. He attributes much of his success with collaborators to his love for learning new languages. In his spare time, James runs his charity, LIT Conversations, where young adults are invited to teach key communication skills to high school students to enable their long-term success.



## **DAVE HANAMAN**

**PRESIDENT, CURAVIT**

Dave Hanaman is President, Co-Founder, and Chief Commercial Officer of Curavit, a digital-first clinical trials company. Dave leads its sales, marketing, product development, and alliance strategies. He is a proven entrepreneur, operator, and board director with successful, strategic exits to public companies. Dave graduated from the University of California at Berkeley and served as a deployed U.S. Navy intelligence officer.



## **DENO HIMONAS**

**PARTNER, WILSON SONSINI**

Deno Himonas is a partner with Wilson Sonsini. Prior to joining the firm on March 2nd of this year, he served as a Justice on the Utah Supreme Court (2015-2022), a state district court judge (2004-2015), and an attorney involved in complex commercial litigation (1989-2004).



## **ANDREA JACKSON**

**DIRECTOR, NORTHPOND VENTURES**

Andrea Jackson is a Director at Northpond Ventures on the firm's convergent technologies team. Andrea is a Board Director at several digital health and patient engagement companies including Hawthorne Effect, Octave Bioscience, Outcomes4Me, and SimBioSys. She is also a Board Director at life science software technologies: Saama, Scitara Corporation, Syapse, and VieCure; as well as at R&D solutions: Codex DNA (NASDAQ: DNAY), Refeyn, and Vizgen. Andrea also served on the board at Current Health (acquired by Best Buy). Previously, Andrea was the commercial lead at Farcast Biosciences, an oncology clinical diagnostic company. Prior to Farcast, Andrea held various senior commercial leadership roles in life science startups and large companies such as PerkinElmer (NYSE: PKI) and Millipore. Before her operating roles, Andrea worked in JPMorgan's Healthcare Investment Banking team and focused on life science tools, diagnostics, and biotechnology companies. Andrea received an MBA from Kellogg School of Management at Northwestern University and a B.A. with honors from Washington University in St. Louis.





## **TAYLOR JONES**

**PRINCIPAL, PETERSON VENTURES**

Taylor is a Principal at Peterson Ventures. Prior to joining Peterson Ventures, Taylor was the co-founder and COO at Blue Matador, a cloud infrastructure monitoring startup. Prior to Blue Matador, Taylor worked in partnership and sales strategy roles at Google and marketing and finance roles at American Express. Taylor holds an MBA from Harvard Business School and a B.S. in Accounting from Brigham Young University.



## **ARMEN KARAMANIAN**

**CEO, ELIKSA THERAPEUTICS, INC**

Dr. Karamanian is the co-founder and CEO of Eliksa Therapeutics. He is a physician, scientist, inventor and serial entrepreneur focused on creating innovative products, companies and business models across biotech, life sciences and healthcare. Dr. Karamanian holds a Ph.D. in Pharmacology from the University of Pennsylvania with training at the Wharton Business School and an MD from Universidad Favaloro where he completed his internship in Internal Medicine, Surgery and Pediatrics. He is also a Kauffman Fellow, a global network of innovators, investors and venture capitalists.



## **CIARA KENNEDY**

**CEO, SORRISO PHARMACEUTICALS**

Ciara Kennedy, founder, and CEO of Sorriso Pharmaceuticals, has a proven track record of delivering significant results and advancing therapeutic programs across multiple therapeutic areas and stages of development. Prior to Sorriso, Dr. Kennedy was CEO of Amplyx Pharmaceuticals until its acquisition by Pfizer. While at Amplyx Dr. Kennedy successfully raised over \$150M to develop novel treatments for immunocompromised patients. Dr. Kennedy is also a founder of Reneo Pharmaceuticals and Mirum Pharmaceuticals. Dr. Kennedy serves as an independent Board member of Otonomy and privately held, Aristea Therapeutics and Amunix Pharmaceuticals.



## **Proud sponsors of the Entrepreneur & Investor Life Sciences Summit**

*Ballard Spahr is a destination practice  
for all stages of life science companies.*







### HEATHER KIRKBY

CHIEF PEOPLE OFFICER, RECURSION

Heather Kirkby has served as Recursion's Chief People Officer since May 2019, building and scaling the company from 150 to 450+ employees. She joined Recursion after 15 years at Intuit with a background in product management and talent development. Heather has a degree in Mechanical Engineering from Queen's University in Kingston, Ontario and an MBA from Harvard University.



### TINA LARSON

PRESIDENT AND COO, RECURSION

Tina M. Larson is the President & COO of Recursion, a deep tech company applying artificial intelligence to a rapidly expanding dataset of human cellular biology in order to find new treatments for serious diseases. Ms. Larson is a 20+ year veteran of the biopharmaceutical industry; prior to joining Recursion she held senior leadership roles at Genentech, Roche and Achaogen. She has built a career at the intersection of bioengineering and mission-driven businesses seeking to improve lives. Ms. Larson serves on the advisory board of Colorado State University's College of Engineering and was recognized in 2019 as a CSU Distinguished Alumni. She is an advocate for advancing women in engineering and business, and has been named a Healthcare Businesswomen's Association Rising Star and a Women Tech Awards winner.



MAYER | BROWN

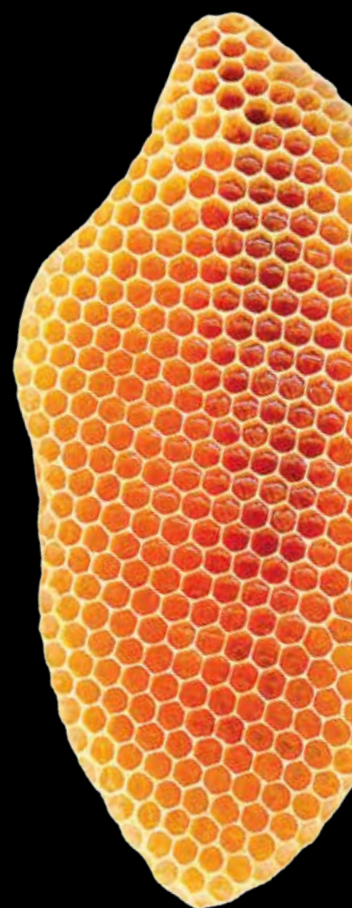
# The Beehive State just got a lot more sting.

**Mayer Brown, Salt Lake City**

**A tech-savvy law firm.**

Get to know us:

[bit.ly/MayerBrown-SLC](https://bit.ly/MayerBrown-SLC)







## DEVAL LASHKARI

SENIOR PARTNER, TELEGRAPH HILL PARTNERS

Deval is a co-founder of Telegraph Hill Partners and has worked in the life sciences area developing and commercializing novel technologies for over 25 years. He gained experience as an entrepreneur and through senior management positions in a number of life science companies.



## KEITH LEONARD

CHAIRMAN, UNITY BIOTECHNOLOGY

Keith R. Leonard is Chairman of the Board of Unity Biotechnology. Previously, he was CEO of KYTHERA Biopharmaceuticals from 2005 until 2015 and was an executive at Amgen Inc. from 1991 to 2004, ultimately serving as GM of Amgen Europe. He is on the Board of Intuitive Surgical and Arcutis Biotherapeutics and is the Chairman of the Los Angeles Opera. He holds a B.S. Engineering from UCLA, a B.A. in History from the University of Maryland, an M.S. Engineering from UC Berkeley, and an M.B.A. from UCLA.



## SOME OF THE GREATEST IDEAS START HERE.

Celebrating our 10th Anniversary, Maschoff Brennan provides legal counsel and representation to some of the world's most innovative companies. With over 45 attorneys and offices in the technology-focused regions of Utah and California, our attorneys are known for having the breadth of experience and the forward-thinking insight needed to handle complex technological and business issues across all industries and geographic boundaries. We look forward to many more years of meeting new litigation and intellectual property-related challenges and continuing to represent our clients with the dedication and creativity they have come to expect.



801.297.1850 | MABR.COM

SALT LAKE CITY | PARK CITY | IRVINE | LOS ANGELES

PROTECTING YOUR IDEAS  
AND YOUR BUSINESS.





**RICH LINDER**  
CHAIRMAN & CEO, XENTER

Prior to founding Xenter, Mr. Linder served as the Chairman/Chief Executive Officer of CoNextions Medical, a company he founded to specialize in the development and manufacture of medical devices for Orthopaedic Surgery in tendon re-construction and tendon to bone anchoring. Prior to CoNextions, Mr. Linder served as President of the Cardiovascular Division of Remedy Informatics, a company providing medical registries of Electronic Health Record (EHR) data. Before Remedy, Mr. Linder served as President/CEO of Coherex Medical, Inc., a Salt Lake City-based medical device company specializing in the development of Patent Foramen Ovale (PFO) closure devices and Left Atrial Appendage (LAA) occlusion devices for use in patients with Atrial Fibrillation (AF) and Stroke.

Mr. Linder negotiated and entered into agreements with Johnson & Johnson/Biosense Webster to invest in and acquire Coherex Medical. Prior to Coherex, Mr. Linder served as Vice President of Vascular Protection for Boston Scientific/Rubicon Medical, and he served as President/CEO of Rubicon Medical, a company he Co-Founded. Mr. Linder Co-Founded Rubicon Medical in 1996, took the company public in 2000, and invented the underlying medical devices for the Rubicon Vascular Protection Filter for patients undergoing Carotid artery and Saphenous Vein Graft stenting. Mr. Linder began his career at Merit Medical Systems, Inc., a South Jordan, UT publicly traded (Nasdaq) global medical device company. Mr. Linder is the Founder and Chairman Emeritus of BioUtah, Utah's independent life science association representing Utah's medical device companies, drug development and drug discovery companies, and diagnostic companies.



## Your idea could save lives. You need R&D funding.



### Utah Technology Innovation Funding

A new funding pilot program for Utah Small Business Innovation Research (SBIR) and Small Business Technology Transfer (STTR) projects.

At no charge, the Utah Innovation Center helps Utah small businesses win non-dilutive federal funding for the development of innovative technologies.

**Microgrants** for Phase I and Direct-to-Phase II SBIR/STTR applicants

**Nonrecourse Loans** for Phase I SBIR/STTR winners seeking Phase II



**Governor's Office of  
Economic Opportunity**  
UTAH INNOVATION CENTER

**[business.utah.gov/innovation](https://business.utah.gov/innovation)  
[innovationutah@utah.gov](mailto:innovationutah@utah.gov)**





## FRANK MAGUIRE

CEO, FOLDAX

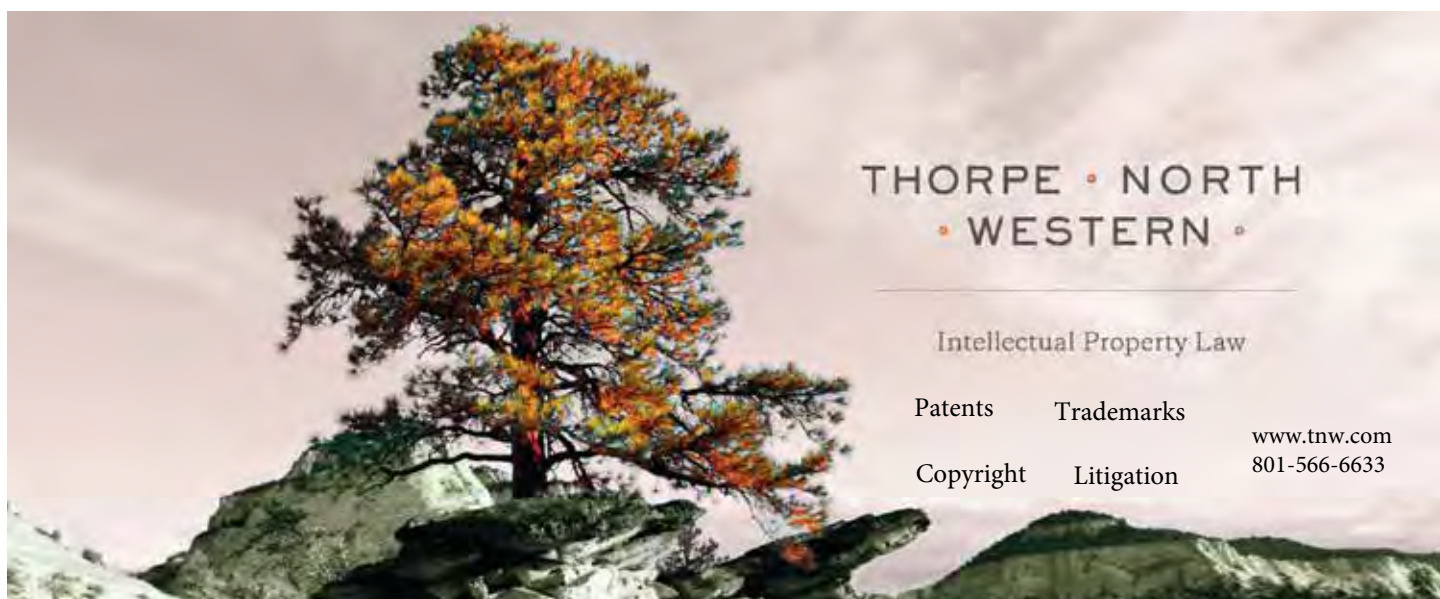
2014- present CEO, Foldax, SLC, UT, polymer heart valve products; 2002 – Nov 2013 CEO, AorTech International plc Glasgow, Scotland, medical polymers and cardiac devices; 1997 – 2000 Vice-President /General Manager, Baxter/ Edwards Research Medical, SLC, UT, cardiovascular surgery cannula and instruments; 1991 -1997 Vice-President Global Operations, Bard Access Systems (Oncology), SLC, UT, Long-term drug delivery ports and catheters; 1983 -1990 Vice-President Manufacturing, Symbion and General Manager Mitral Medical, SLC and Vancouver, BC, Jarvik-7 Artificial Heart and Mitroflo Pericardial tissue heart valve



## JACOB MANOUKIAN

HEAD OF U.S. INVESTMENT STRATEGY, J.P. MORGAN PRIVATE BANK

Jacob Manoukian is the Head of U.S. Investment Strategy for J.P. Morgan Private Bank & Wealth Management. In this role, Jacob, a member of the Global Investment Strategy group, provides industry-leading insights and investment advice to help investors achieve their long term goals. In partnership with the group, he is responsible for developing the firm's economic and market views and investment strategies. Jacob is also the lead author of the Top Market Takeaways, a weekly investment newsletter that provides a unique perspective across global financial markets. Jacob has spent his entire career at J.P. Morgan. Prior to his current role, Jacob was a member of the J.P. Morgan Asset Management Investment Strategy Team, where he supported Michael Cembalest, the firm's Chairman of Market and Investment Strategy.





**KEITH MARMAR**

CHIEF INNOVATION OFFICER & ECONOMIC  
ENGAGEMENT OFFICER, PIVOT CENTER, UNIVERSITY  
OF UTAH

Keith is the chief Innovation & economic engagement officer at the PIVOT Center at the University of Utah. His strong leadership skills come from 30 years of experience as an inventor, entrepreneur and investor. Overseeing operations for PIVOT, Keith's passion for innovation has helped countless ideas get the momentum they need to succeed. He has three patents, launched four companies, and helped entrepreneurs raise more than \$500 million in investment capital. An avid skier, hiker and traveler, he has visited almost all 50 states, and more than forty countries.

**TYLER MCCABE**

PRESIDENT/CEO, J3 BIOSCIENCES

For 30 years Dr. McCabe has engaged in the medical device, pharmaceutical, and molecular diagnostic businesses. He presently is President/CEO and primary development lead for J3 Bioscience, a women's health medical device products company. His expertise includes advancing products from discovery through clinical trials and regulatory clearance. Dr. McCabe received his PhD in pharmacology/toxicology and was awarded a post-doctoral fellowship at the NIH.

**ANDREA MAZZOCCHI**

CEO, KNOWN MEDICINE

Dr. Andrea Mazzocchi is co-founder and CEO at Known Medicine in Salt Lake City. She completed her PhD in biomedical engineering from Wake Forest School of Medicine and received her BS in Biomedical Engineering from Rochester Institute of Technology. She has spent the past several years focused on cancer biology, tissue engineering, and biomaterials. Her research has focused on the intersection of these fields to generate a cancer precision medicine platform. Known Medicine marries this patient-specific wetlab approach with data science to generate biological, computational, and clinical insights to improve cancer patient lives.

## BIOTECH ACCOUNTING EXPERTISE

### NOW CFO Can Help With:

- IPO Prep
- Clinical Accruals
- Audit Prep
- R&D Credit Compliance
- SBIR/NIH Prep/Compliance
- Capital Raise Support



Chris Badger | cbadger@nowcfo.com | 801-598-9390





DEER VALLEY®

DEER VALLEY WELCOMES YOU  
*to the*

---

2022 ENTREPRENEUR & INVESTOR  
LIFE SCIENCE SUMMIT SKI DAY

---

*March 10, 2022*

Experience the Deer Valley Difference. For information about hosting meetings,  
corporate events and more, please visit [deervalley.com/meetings](https://deervalley.com/meetings).







## **ANN MILLNER**

**MAJORITY WHIP, UTAH STATE SENATE**

Dr F. Ann Millner serves as the State Senator for District 18. She serves in Senate leadership as the Senate Majority Whip. She has sponsored legislation focused on economic development specifically related to commercialization of new technologies and workforce preparation, public and higher education and improving affordable healthcare. Last year she was awarded the Utah Business Legislator of the Year by the Salt Lake City Chamber of Commerce as well as the Utah Technology Council Legislator of the Year. She is a Regents Professor of Health Administration and Former President at Weber State University in Ogden. Under Dr. Millner's leadership from 2002 to 2012, Weber State became a multi-campus institution, experienced nearly a 40 percent increase in enrollment, and initiated a major facilities revitalization effort.



## **RYAN MORLEY**

**PARTNER, AVENUE CAPITAL**

Ryan is a partner at SpringTide with experience driving innovation within health systems and in startup environments. Prior to Springtide, Ryan helped pioneer population health models within the University of Utah Health delivery and payer arms. Ryan was the CFO of a digital health platform, TruClinic, and led its acquisition by InTouch Health which was subsequently acquired by Teladoc. Ryan earned a bachelor's degree in accounting from Brigham Young University and an MBA from the Wharton School.

**Less bro culture,  
more cell culture.**

@BioHiveUtah

f t i l y

 biohive





# Here, we rise together.

Diversity of experience and perspective is powerful and helps to build robust economies, innovative businesses, smarter communities, and a healthier world. Altitude Lab is elevating a diverse community of entrepreneurs to accelerate Utah's healthcare innovation economy.

Get involved at  
[altitudelab.org](http://altitudelab.org)

altitude ► lab  
A Healthcare Incubator by Recursion and the University of Utah







## CHAD NORMAN

SENIOR PORTFOLIO MANAGER, AVENUE CAPITAL

Chad has been involved in the life science financing industry for over 20 years. He has been involved in over \$1B in financings for both biotech and medical device companies. He is a senior portfolio manager for the Avenue Venture Opportunities fund, a venture debt fund focused on life sciences and technology companies.



## MARC PORTER

PARTNER, WILSON SONSINI GOODRICH ROSATI

Marc is a corporate partner in the Salt Lake City office of Wilson Sonsini Goodrich & Rosati, where his practice focuses on the representation of life science, emerging technology and consumer product companies, and the venture capital firms that fund them, in Utah and beyond.



## CHAD PACKARD

PARTNER, PELION VENTURE PARTNERS

Chad joined Pelion in 2007 as an intern. Now he has invested in some of our most exciting companies in Funds IV, V, and VI. Chad invests in entrepreneurs who are hungry to change the way the world operates. Chad's experience and background helps both Pelion and our entrepreneurs to continually push boundaries. Chad has led our firm's Seed Stage investing efforts, which has led to interesting early deals like Neighbor, Rivet Health, and Steady MD. Chad is particularly interested in Vertical SaaS, AI/ML and Cybersecurity. During his tenure at Pelion, Chad has sourced, led, or co-led more than 25 investments including Divvy, Weave, and DataScience.com. Chad currently sits on 13 portfolio company boards including Canopy Tax, UNIFI, and Owlet.




Critical care happens everywhere. Critical care technologies should too.

Certus is only steps away from commercializing a first-in-class medical device that will save lives from stroke, cardiac arrest and hemorrhage. This device is the first in a suite of technologies developed with non-dilutive funding that leverages modern computing capabilities to advance the standard of care for critically ill and injured patients—both in hospitals and in the field.

 CERTUS CRITICAL CARE INC.

LEARN MORE AT [CertusCriticalCare.com](https://www.CertusCriticalCare.com)



**LIZ POWELL****FOUNDER & PRESIDENT, G2G CONSULTING**

Liz has over 20 years of experience as policy staff on Capitol Hill, attorney and lobbyist. Since starting G2G in 2007, G2G has raised \$322 million in non-dilutive funding for clients, shaped regulations and policies, and organized advocacy campaigns. Liz previously served as Legislative Director on Capitol Hill, congressional and presidential campaign staff, Public Affairs Manager for a national health association, and Policy Analyst for the UK Parliament's Health Committee. She co-founded the Harvard Chan School of Public Health Alumni DC Chapter and helped launch the Women's Health Innovation Coalition. She earned her MPH from Harvard, JD from George Washington, and BA from Colgate.

**ERIC SMITH****EXECUTIVE DIRECTOR, THE 9990 GROUP - MORGAN STANLEY**

Eric oversees a team of experienced professionals who provide family wealth management and business advice that encompasses every aspect of his clients' financial lives, including pre- and post-monetization planning, investment management, banking, lending, philanthropy and a range of lifestyle advisory services. Eric graduated from Brigham Young University's Marriott School of Management in 2011. Eric lives in Utah with his wife, Nicole, and their three children. As a native to the Rockies, he enjoys skiing, golfing and biking.

**MIKE SMITH****MANAGING DIRECTOR, D.A. DAVIDSON & CO.**

Mike leads the Salt Lake City investment banking office for D.A. Davidson focused primarily on Mergers & Acquisitions. He joined D.A. Davidson in 2005 from Capital Run LLC, where he was a Partner and Co-Founder. Previously, Mike was a VP at Volpe Brown Whelan (Prudential Volpe Technology Group) and at Dain Rauscher Wessels in Seattle. He began his career as an analyst at Credit Suisse in New York. He holds bachelor's degrees in history and finance from Brigham Young University.

**KATELIN ROBERTS****EXECUTIVE DIRECTOR, BIOHIVE**

Katelin has management and operations experience within various industries including; aerospace, food manufacturing, and technology. Although Katelin has managed large corporate departments with 130+ people and \$86M annually, her passion lies in contributing to the growth and success of small companies that aspire to affect change in the world and improve patient healthcare. In her downtime, you can find Katelin spending time with her family or fly fishing on local waters.





## DENNIS TAKASUGI

HEALTHCARE COMMERCIALIZATION CONSULTANT,  
DENNIS M. TAKASUGI & ASSOCIATES, LLC

Dennis most recently served as Vice President of Business Development and Emerging Products at Exagen Inc, a San Diego based, medical diagnostic company with a focus in autoimmune rheumatic diseases. During his nine years at Exagen, Dennis closed a number of collaboration partnerships with academic institutions, diagnostic and biopharmaceutical companies. Most recently, he negotiated a successful, big pharma co-promotion deal for a biologic treatment for rheumatoid arthritis enabling Exagen's IPO event. Dennis also served as Vice President of Marketing at Exagen, launching a number of diagnostic products including the company's flagship product AVISE CTD, a blood test for the differential diagnosis of lupus versus other autoimmune rheumatic diseases.



## WILLIAM TEW

CEO, GLYCOMIRA THERAPEUTICS

Entrepreneurial executive with extensive experience in life science and biopharmaceuticals. Former faculty member of the Johns Hopkins University School of Medicine (1979-1984) and served as the University's Associate Provost for Technology Licensing (2000-2004). Over 50 years of experience in FDA regulatory affairs, cGMP control, development and manufacture of bulk pharmaceuticals, parenteral drugs and medical devices and implementation of quality management systems. Founder of Chesapeake Biological Laboratories (CBL) an internationally recognized leader in the sterile processing of sensitive biopharmaceuticals.

# Morgan Stanley

## PRIVATE WEALTH MANAGEMENT

### The 9990 Group



Based in Salt Lake City, we are an experienced, multidisciplinary team who serves a clientele of accomplished entrepreneurs, their families and their business enterprises. Combining our own talents with the global resources of Morgan Stanley, we deliver comprehensive wealth management solutions to help our clients grow their wealth, establish the basis for an enduring legacy and pursue their vision of a meaningful life.

Working daily with successful business owners and executives, we are intimately familiar with the personal and professional challenges of growing and monetizing a successful venture. This experience enables us to serve as close family advisors who help our clients make well-informed and timely decisions.

We look forward to hearing from you.

Eric.Smith@morganstanleypwm.com  
801.322.7663





## **SAUMITRA THAKUR**

**MANAGING PARTNER, MEDMOUNTAIN VENTURES**

Saumitra Thakur is a Hospitalist Physician at CPMC and a Healthcare Venture Capitalist at MedMountain Ventures. His passions include coaching entrepreneurs and helping them make the connections that will lead them to success, geeking out on big data, and writing. Saumitra is an experienced speaker. Among other places, he's spoken at US Special Operations Command and academic conferences about machine learning within healthcare. Saumitra holds an MD from NYU, an MBA from Stanford Graduate School of Business (GSB) and a BA from Amherst College. He completed his residency in internal medicine at UCLA.



## **MATT VASSAR**

**CORE LECTURER, STANFORD UNIVERSITY, VASSAR AND ASSOCIATES**

Matt Vassar's consultancy empowers entrepreneurs, tech firms, and venture capitalists to spread their ideas. Matt also works as a core lecturer at Stanford University where he teaches leadership and communication skills to engineers and entrepreneurs. Out of over 7,000 classes on the Stanford campus, his is in the 30 most popular classes in terms of annual enrollment.



## **CHRIS TIHANSKY**

**CEO, MATIA ROBOTICS**

Chris Tihansky is an accomplished senior executive with over three decades of success in the medical device industry. Mr. Tihansky has held senior leadership positions at Mauna Kea Technologies, SSI Surgical Services, Teleflex, and Genesis Merchant Group Securities. He holds a BS in Mechanical Engineering from Lehigh University, an MS in Biomedical Engineering from Drexel University, and an MBA from the University of San Diego. He has an issued US patent in his name and was a contributing author to a textbook on advanced medical imaging technologies.



## **RYAN WATTS**

**CHIEF EXECUTIVE OFFICER, CO-FOUNDER, DENALI THERAPEUTICS INC**

Ryan Watts is the Chief Executive Officer of Denali Therapeutics. He is a co-founder, President and a member of the Board of Directors. Under Ryan's leadership, Denali has advanced multiple therapeutic candidates into clinical testing for Parkinson's disease, Alzheimer's disease, and ALS. Denali has invented a proprietary blood-brain barrier platform for delivery of therapeutic proteins to the brain. Ryan has also led efforts to raise significant capital to advance Denali's therapeutic pipeline and has been instrumental in forging partnerships to accelerate the discovery and development of medicines for neurodegeneration. Ryan obtained his Ph.D. from Stanford University's Department of Biological Sciences and his B.S. in Biology from the University of Utah.



“If You Want To Go Fast,  
Go Alone.  
If You Want To Go Far,  
Go Together.”

— AFRICAN PROVERB

SEE HOW BIOUTAH, THE ONLY TRADE ASSOCIATION DEDICATED  
SOLELY TO UTAH’S LIFE SCIENCES INDUSTRY, CAN HELP YOUR  
BUSINESS GROW.

**JOIN BIOUTAH TODAY.**



WORKFORCE  
DEVELOPMENT



INVESTMENT



NETWORKING



ADVOCACY



**BIOUTAH**

230 EAST SOUTH TEMPLE, STE #100  
SALT LAKE CITY, UT 84111  
801.867.4061  
BIOUTAH.ORG



# PRESENTING COMPANIES



## CURAVIT

DAVE HANAMAN

[dave.hanaman@curavitclinicalresearch.com](mailto:dave.hanaman@curavitclinicalresearch.com)

Curavit is the world's first Virtual CRO; we design and execute "digital first" decentralized clinical trials.



## ELIKSA THERAPEUTICS

ARMEN KARAMANIAN

[armen@eliksa.com](mailto:armen@eliksa.com)

Eliksa Therapeutics is a spin out from the regenerative medicine unit of the University of Utah. We have a proprietary cGMP production facility and a robust clinical pipeline addressing unmet medical needs in ocular, cardiovascular and other difficult to treat indications. Our lead candidate, ELK-003, is a novel multi-target biological modulating inflammation, cell recovery, and tissue healing. ELK-003 has proven to be safe and well-tolerated with 18,000+ human doses without any reported side effects, and it's currently being tested in 7 investigator sponsored clinical trials at the University of Utah.



## MATIA ROBOTICS

CHRIS TIHANSKY

[ctihansky@matiarobotics.com](mailto:ctihansky@matiarobotics.com)

Matia Robotics improves the quality of life for people with walking disabilities. They designed the Tek RMD® to provide more independence to the lives of individuals with walking disabilities, allowing them to live in places not specifically designed for them and to move about more independently in the world.



## MERIDIAN THERAPEUTICS

PAUL AHLSTROM

[bcummings@meridiantx.com](mailto:bcummings@meridiantx.com)

Meridian Therapeutics is late-stage biopharma company developing a new class of therapeutic vaccines (GVAX) to treat a broad range of cancers, but initially focused on Multiple Myeloma.



## VISTIM LABS

JAMES HAMET

[james@vistimlabs.com](mailto:james@vistimlabs.com)

AI Enabled early detection of cognitive decline: Qualify patients and measure efficacy of treatment using functional brain activity using EEG technology.



## GLYCOMIRA THERAPEUTICS

WILLIAM TEW

[richard@sana.io](mailto:richard@sana.io)

GlycoMira has developed a potent anti-tumor and anti-inflammatory cancer therapeutic, which holds promise as an adjuvant therapy to the standard of care.



# PARTICIPATING COMPANIES

## COREA THERAPEUTICS

### YOUNGWOOK WON

[ywon@coreatherapeutics.com](mailto:ywon@coreatherapeutics.com)

Corea has developed a novel method for creating more effective targeted immunotherapy for wide variety of solid tumors and soluble tumors.

## DELVEN LLC

### CHARLES REY

[charles.rey@delvenllc.com](mailto:charles.rey@delvenllc.com)

Delven is a SAAS aimed at aiding scientific researchers. The platform is a participant recruitment and study execution service that reduces both the time and cost of human based research.

## DOSARA

### CALEB GREAVES

[greaves.caleb@gmail.com](mailto:greaves.caleb@gmail.com)

Dosara is a social impact focused venture founded by BYU students who believe that fixing the opioid crisis starts with protecting patients from unintended prescription opioid addictions.

## GENEIAL

### ADAM HANSEN

[adam@geneial.com](mailto:adam@geneial.com)

Through privacy- and ownership-preserving technology, we align incentives to connect patients and their standardized data with consumers of biomedical data.

## HSA DEPOT

### ZACH CHRISTENSEN

[zach@hsa-depot.com](mailto:zach@hsa-depot.com)

HSA Depot is a bricks & clicks business committed to providing HSA holders a simple way to purchase eligible items in one place saving them time, money and hassle.

## INHERENT BIOSCIENCES

### ANDY OLSON

[andy@inherentbio.com](mailto:andy@inherentbio.com)

Inherent Biosciences is a molecular diagnostics company at the intersection of epigenetics and AI. The company's vision is to revolutionize trial and error medicine and restore hope.

## LIGHT LINE MEDICAL, INC.

### VICKI FARRAR

[farrar@lightlinemedical.com](mailto:farrar@lightlinemedical.com)

Our patented visible light technology is positioned to create a game-changing, global shift in prevention of Catheter Associated Infections (CAIs). There is no antibiotic-resistance issue.

## LINDSAY LIFESCIENCE LLC

### MARC LINDSAY

[marcplindsay@llscience.com](mailto:marcplindsay@llscience.com)

Our newly invented and patent-pending VERVTRAS is a revolutionary self-administered diagnostic device, which continuously monitors multiple biomarkers and specifically for heart attacks.

## NANOSPOT.AI, INC.

### RIAN WENDLING

[rian.wendling@nanospot.ai](mailto:rian.wendling@nanospot.ai)

NanoSpot.ai is an artificial intelligence driven diagnostic platform leveraging a unique agglutination-based approach to provide low-cost, accurate, and quantitative results to the point-of-care.

## SANA HEALTH

### RICHARD HANBURY

[richard@sana.io](mailto:richard@sana.io)

FDA Breakthrough device designation for fibromyalgia (class II), Sana is an audiovisual neuromodulation device that gives anxiety relief on demand, giving it applications across pain, mental health and long covid. Pivotal studies underway - Fibromyalgia, Neuropathic pain, anxiety and PTSD.

## TRILLEN MEDICAL CORPORATION

### JEREMY KOFF

[jeremy.koff@trillenmedical.com](mailto:jeremy.koff@trillenmedical.com)

Trillen Medical Corp. is pioneering a next generation wearable neuromodulation device based on technology developed and tested over 5 years at UCLA by renowned neurobiologist, Ronald Harper, PhD.

## VIBE TECH UTAH

### MEGAN HANRAHAN, FOUNDER, CEO

[megan@vibewellnessllc.com](mailto:megan@vibewellnessllc.com)

VIBE Tech Utah is a Health and Wellness company manufacturing the Flowstate Knee Brace. We are an e-commerce store selling our protective knee brace that combines heating and cooling technology.

## 712 NORTH, INC.

### MARCEL V. ALAVI

[marcel.alavi@712north.com](mailto:marcel.alavi@712north.com)

712 North Inc. is a California-based pharmaceutical company spearheading Personalized Mitochondrial Medicines for patients with complex diseases, including Alzheimer's dementia, heart failure and cancer. To this end, we are targeting specific proteases within mitochondria with our proprietary assays.



# SUMMIT EXHIBITORS

VISIT THE BOOTH OF THE EXHIBITORS LISTED BELOW

**Ballard Spahr**  
LLP

**BERKSHIRE  
HATHAWAY**  
HomeServices

**CHUBB®**



**MAYER | BROWN**

**Morgan Stanley**  
PRIVATE WEALTH MANAGEMENT



**WILSON  
SONSINI**

CHECK OUT THE ADDITIONAL ONLINE EXHIBITORS BELOW





# ELITE MEMBERS

## LEGACY



## PLATINUM



## GOLD



## SILVER



## BRONZE





# Success isn't an accident. That's why the right financial partner is so important.

At **J.P. Morgan Private Bank**, we know that building success is a process. It begins by working with you to understand your individual circumstances and long-term goals. Then we develop and manage the plans to meet those objectives. Together, we work to help you achieve success on your terms.

## CONNECT WITH US

### Kristin Schaefer

Executive Director & Team Lead  
201 South Main Street, Suite 300  
Salt Lake City, UT 84111  
801.715.7310

[jpmorgan.com/utah](http://jpmorgan.com/utah)

# J.P.Morgan

PRIVATE BANK

PLAN INVEST BORROW BANK

"J.P. Morgan Private Bank" is a brand name for private banking business conducted by JPMorgan Chase & Co. and its subsidiaries worldwide.

INVESTMENT PRODUCTS: • NOT FDIC INSURED • NO BANK GUARANTEE • MAY LOSE VALUE



# Wilson Sonsini Launches Salt Lake City Office



In recognition of Salt Lake City as an increasingly vibrant hub for emerging life sciences and technology companies, Wilson Sonsini recently announced the opening of a Salt Lake City office to serve our client base and emerging companies in Utah's thriving business climate. We look forward to strengthening our longstanding client relationships in the region, as well as cultivating new ones.

We are excited about our commitment to the Utah business and legal community, and are proud to support BioUtah in connection with the Entrepreneur & Investor Life Sciences Summit.

**WILSON  
SONSINI**

Wilson Sonsini has 18 offices in technology and business hubs worldwide. For more information, visit [wsgr.com/offices](https://wsgr.com/offices).