# Bringing fast & accurate molecular testing closer to the patient

Focused on unmet needs in a critical niche



Based in St. George, Utah

### The GeneSTAT® System FDA-Cleared for Valley Fever

#### Proprietary GeneSTAT® Diagnostic Instrument

Definitive molecular testing that is rapid and easy to use





#### Proprietary GeneSTAT® Test Cartridge

FDA-Clearance for Valley Fever tests with pipeline of tests for expansion



### Valley Fever Patient Journey | Current Testing

Onset	2 Weeks	2 Months	5 Months
Patient presents with symptoms of pneumonia	Patient returns feeling worse	Patient hospitalized	Positive test for Valley Fever
symptoms of pricumoma	Different antibiotic	• Further testing done	
• Sent home with	prescribed		Correct
antibiotics	-OR-	<ul> <li>Valley Fever testing</li> </ul>	treatment
	<ul> <li>Viral infection assumed</li> <li>-OR-</li> </ul>	administered	administered
	More testing ordered	<ul> <li>Test sent to outside lab for definitive results</li> </ul>	
Patient impact — Up to	o 5 months for correct diagnosis	results	

- 1 month lost work
- \$22,000 \$50,000 hospital stay (3 medical visits including hospital stay on average)
- Chronic or disseminated disease due to delayed diagnostics



#### Potential Patient Journey | GeneSTAT<sup>®</sup> Diagnostic

One Day Diagnosis

Patient presents with symptoms of pneumonia

• Test for Valley Fever can be done on-site

Definitive diagnosis reached

• Correct treatment administered

 Recovery begins immediately

The Only FDA-Cleared Molecular Definitive Diagnostic Test for Valley Fever Available Today



### Current Testing vs. GeneSTAT® Diagnostics

	Current	GeneSTAT
Definitive Diagnosis	5 months	Same day
Direct Health Care Costs	\$22k - \$50K	~ \$5,000
Physician Experience	Uncertain results	Definitive answer
Patient Health Impact	Chronic diagnosis with lifetime costs	Full recovery more likely



# We're Only Scratching the Surface

#### NOW: Valley Fever Testing

- Market Entry \$35M
- Market Opportunity \$70M

#### NEXT: Novel MRSA+ Test — Beta Testing Complete

- Market Opportunity \$2B
- Additional Unique Products in Pipeline



Untapped Market Potential Valley Fever Testing



### Achievements to Date



- FDA Cleared Valley Fever Test on The GeneSTAT® System
- ISO Certified manufacturing facility
- Strong IP portfolio
- Proven & Experienced management team
- First lab commitment in place







### **Current Pursuits**

- Securing additional labs in the endemic area (AZ, CA, TX)
- Ramping up manufacturing capabilities
- Preparing our marketing & sales strategy for launch
- Anticipate recurring revenue stream within 6 months



### Future Opportunities

- Secure additional equity capital to achieve the objectives above
  - Pursue NIH SBIR grants for Valley Fever & MRSA+ development
  - Continue to market the GeneSTAT® instrument and Valley Fever tests
  - Develop a unique pipeline of tests, starting with MRSA+
  - Pursue CE Mark & FDA Clearance for MRSA+
  - Continue product & business development in both Valley Fever and MRSA+



## Thank you

